



How to buy Microsoft Dynamics 365

Overview of Dynamics 365 and the new commerce experience options for commercial customers

Copilot integration

Microsoft Copilot exists across multiple Customer Solution Areas (CSAs) to support evolving customer demands. Copilot for Microsoft 365, specifically, supports the full Dynamics 365 suite of applications.

There are **three ways** for businesses to buy Dynamics 365



Microsoft partners

For customers in need of a fully-managed and tailored solution, **Microsoft Dynamics 365** is available to be purchased from a partner with specific expertise.



Microsoft sales

For customers currently working with a Microsoft sales contact, reach out to purchase **Microsoft Dynamics 365**.



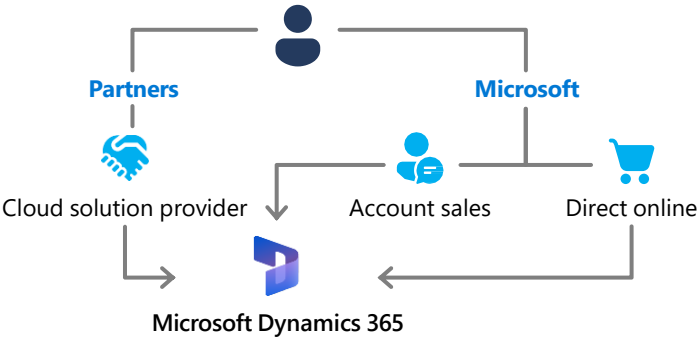
Microsoft online

For customers that want to leverage standard contract terms, **Microsoft Dynamics 365** is available for purchase online.

| Which way is best for me? | | | |
|---------------------------|----------------------------|---------------------------|----------------------------|
| | <u>Partners</u> | <u>Microsoft Sales</u> | <u>Microsoft Direct</u> |
| Subscription length | Monthly/Annual/Multi-Year | Monthly/Annual/Multi-Year | Monthly/Annual/Multi-Year |
| Customer support | Industry specific | Account specific | Product specific |
| Eligibility | All customers | Managed accounts | All customers |
| Implementation | Customized support | Upon request | Independently managed |
| Scale | Department/enterprise-wide | Enterprise-wide | Department/enterprise-wide |

For more insight on the buying journeys associated with each purchasing method, [please visit our How to buy guide](#).

Buying journey



Visit the [Microsoft Partner Center](#) to find an expert that specializes in your needs and can support your purchase of Dynamics 365.

Contact your Microsoft representative to determine how to get started with Dynamics 365.

Visit the Dynamics 365 products for [Business Accounts](#) to understand which purchase best fits your organizational size and need.



How to buy Microsoft Dynamics 365



Dynamics 365 includes



Business Central



Commerce



Contact Center



Customer Insights



Customer Service



Field Service



Finance



Human Resources



Mixed Reality



Project Operations



Sales



Supply Chain Management



Eligibility:

Gaining access to Microsoft Dynamics 365 varies based on account type and licensing requirements. Review the product terms and prerequisites on [Microsoft Learn](#) to determine its extensibility within your environment.

Impact on workplace environment

Dynamics 365 enhances productivity and efficiency for various business functions.



Transform service experiences

Personalize interactions across every touchpoint, improve productivity, and increase operational efficiency



Modernize your ERP

Optimize finance and supply chain systems



Close more deals and increase seller efficiency

Lead customers down the pipeline faster and Get increased visibility into customer needs

For more insight on how Dynamics 365 can transform your business, [visit our Microsoft Adoption page](#).

Additional important resources

[Learn about licensing at Microsoft and the Microsoft Customer Agreement](#)

[Understand what the product terms are for your purchase](#)

[Learn about the Microsoft partner network](#)

[Learn about other Copilot in Dynamics 365 products](#)

Be sure to consider your existing Microsoft agreements across your organization. Discuss with Microsoft or your partner.

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